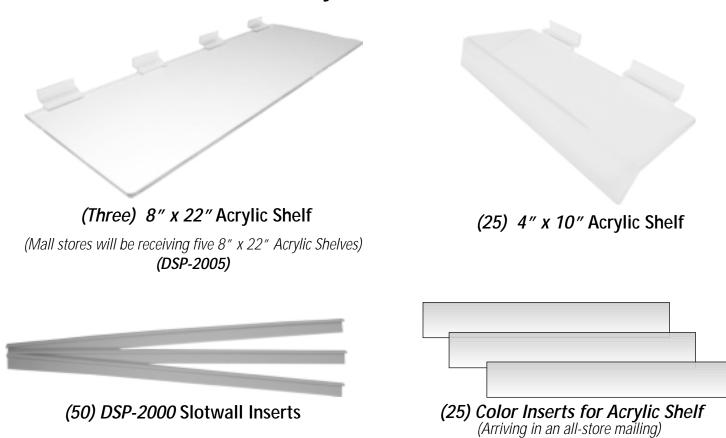


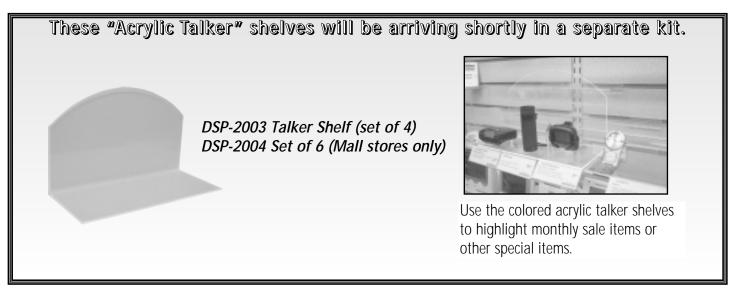
This Project Should Be Completed By November 9, 2001

## Materials

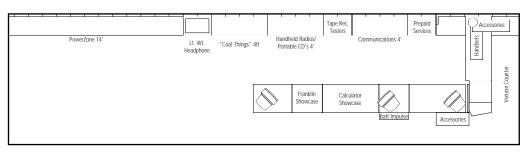
DSP-2002 Acrylic Shelves Which includes:



The Acrylic Shelves and Slotwall Inserts will be arriving in stores between October 25 and November 2, 2001 with Regional Warehouse Cycle Orders.



## If your store is a <u>Mall Store</u> with <u>2</u> (or more) T-Wall Endcaps, Skip to Pages <u>10 — 14.</u>



These instructions assume the current location of Cool Things in your store is **near the counter area** with a storage cabinet directly below as per planogram, FaxBack #62385.

(Non-Mall Stores) This project should take 2 to 3 hours to complete.



**Remove the Cool Things** product from the wall. Locate an area where the product can be placed temporarily without placing it on the counter.





**Remove all shelves and brackets** from the Cool Things section and place in your storage area.

539



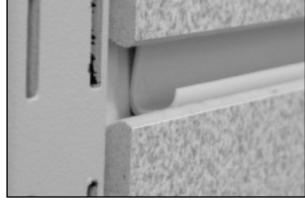






Locate the box with the *DSP-2000* plastic slotwall inserts and insert into the slotwall as shown. The top of the insert will go into the slot at a 45° angle. The bottom will drop into the slot.

You may need to apply slight pressure along the bottom of the insert in order for it to fit properly in the slot.



After installation, there may be a small amount of the insert above the slot. This will not affect the placement of the acrylic shelves or peghooks.





Start replacing product by placing the picture frames at the bottom. There should be a shelf on top of the storage cabinet as shown.



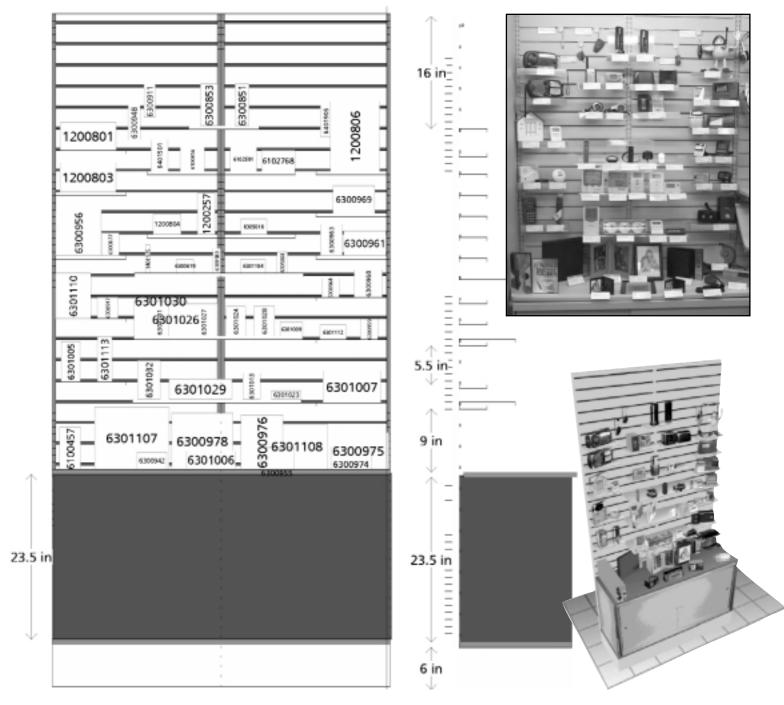
The shelf should rest on the storage cabinet.

## Planograms



Following the planogram below, re-merchandise the new **4' Cool Things Section**.

Use the 4" x 10" and 8" x 22" Acrylic shelves.

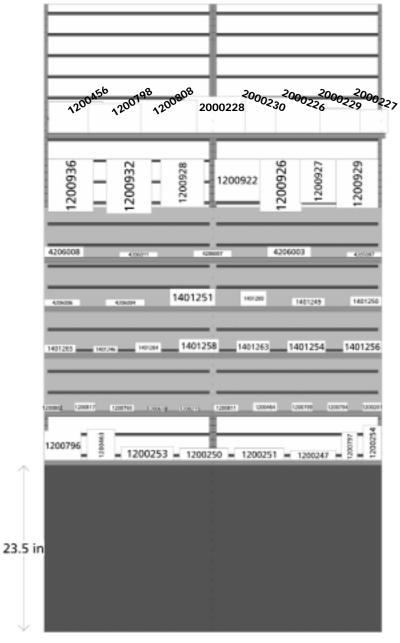


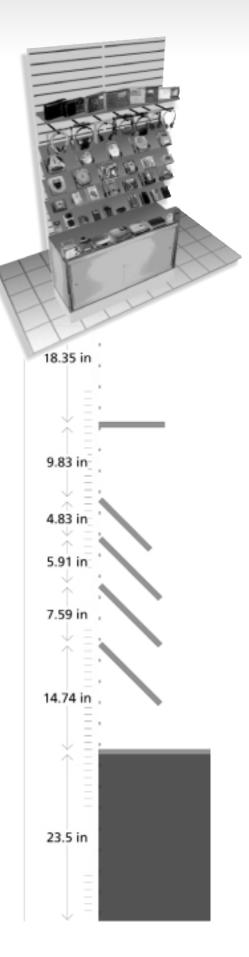
FaxBack #62385 Cool Things

(All Stores)

Shortwave Radios are now on the top shelf of the Portable Audio Section
Planogram

FaxBack# 41635



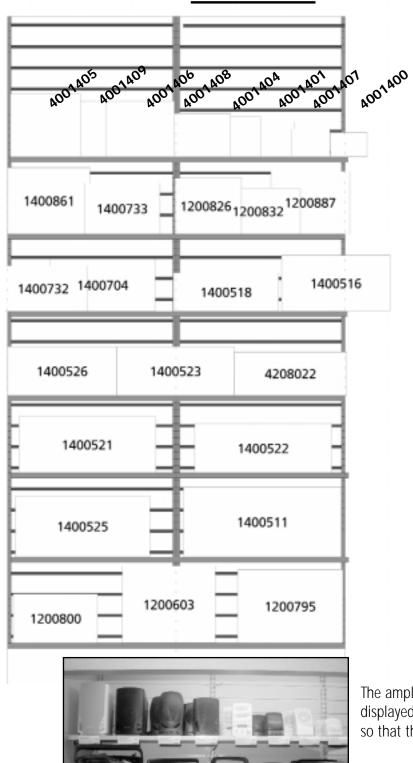


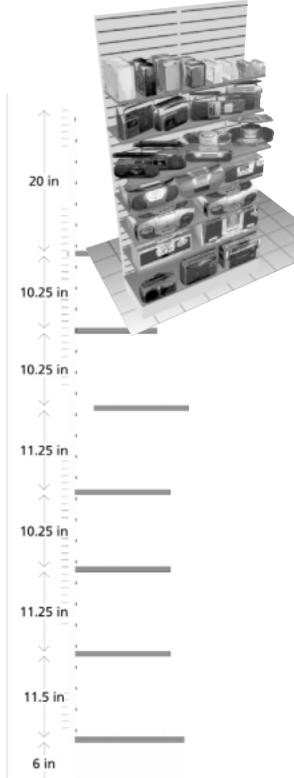
### Planograms

(All Stores)

**Larger Radios** are now integrated into the **Boombox** Section Planogram.

FaxBack# <u>41640</u>





The amplified speakers will fit if one of the pair is displayed behind the other. Stagger the back speaker so that the pair can be seen from the front.

(All Stores)

6300960 6300796 6300962

1201626

1201629

1201621

1201625

1201614

4300864

1201627

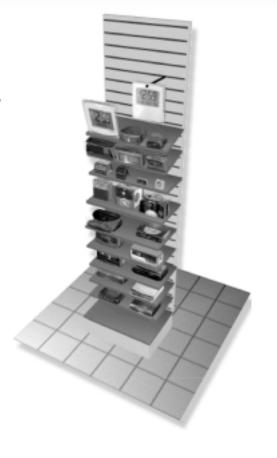
1201615

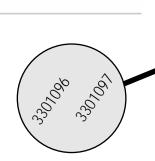
1201613

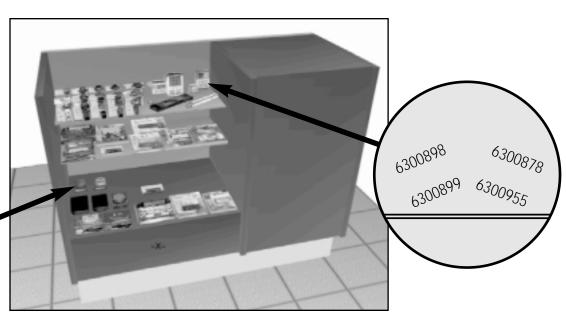
The remaining **Travel Clocks** are now in the **Clocks/Clock Radios**Section Planogram.

FaxBack# 41641

When the Cool Things refresh has been completed, fax the checklist (on the back page of this guide) to your DSM.







The remaining **Timers** are now in the **Franklin Showcase** Planogram.

FaxBack# <u>52441</u>

## Display Ideas

(All Stores)





For items like the *6300948* Keychain Recorder and other items that were previously displayed on a peghook, now use just the peghook back. Loop the keyring over one of the hooks as shown and insert the peghook back into the slot.





Use a small acrylic stand (*ACR-0302*) or similar piece to display the *6301104* Golf Counter. Use the clip to attach the product to the stand so the front faces the customer.







Use a peghook back and a small wire tie to display the *6301113* Digital Tire Gauge. Loop the wire tie through the hole on top of the tire gauge. Complete the loop through the bottom of the peghook back. Tighten the wire tie and trim the excess.



The **6305088** Golfer's Watch can clip to the front of the 8" x 22" acrylic shelf so that it will be displayed at viewable angle.

## cool Things

#### **Double T-Wall Mall Store Layout**

- Contents: (25) 4" x10" Acrylic Shelves
  - (Five) 8" x 24" Acrylic Shelves
  - (Six) Acrylic Talker Shelves (Shipping Separately)

This project should

(50) Slotwall Channel Inserts

Follow this layout <u>ONLY</u> if you are a <u>Mall Store</u> with <u>2</u> (or more) T-Wall Endcaps. Mall Stores with *less* than 2 T-Wall endcaps will refer to the instructions on pages 2 — 9.

(Two T-Wall Mall Stores, only)

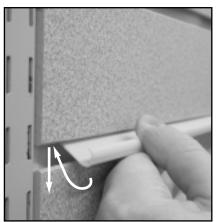


Remove the Wireless Accessories from the T-Wall endcap. This should be the endcap that is closest to the sales counter.

These products will be homeless for a very short period of time. There should be no need to place the product in a storage box, unless this is the method you prefer.

take 2 to 4 hours to complete. (Two T-Wall Mall

Stores, only)

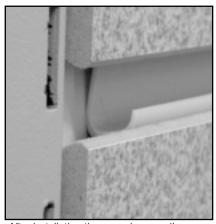


Insert the top of the slotwall insert at a 45° angle. The bottom will drop into the slot.

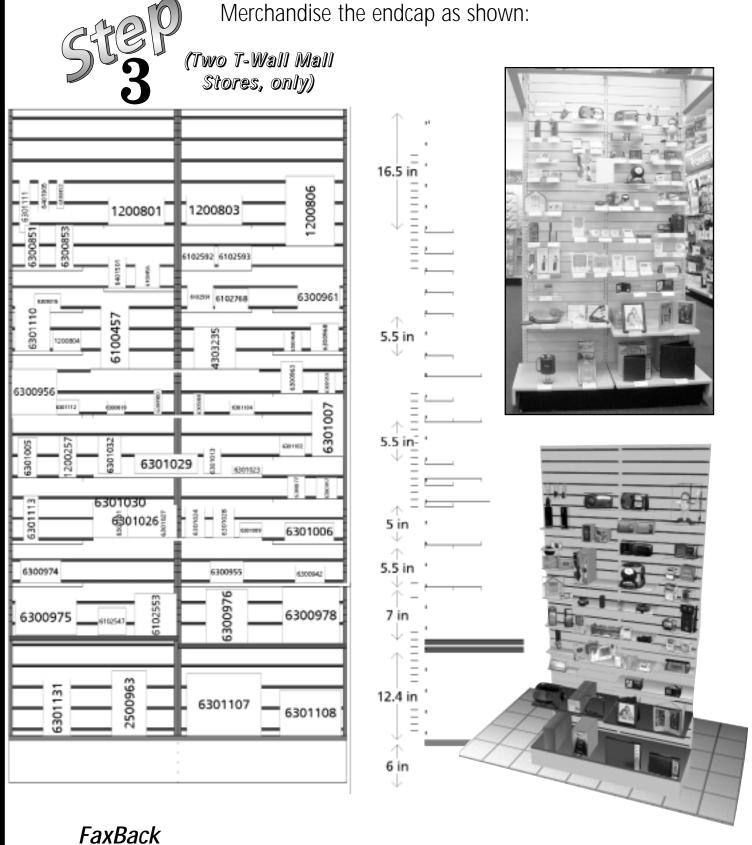
With this four foot endcap now empty, start by placing the slotwall inserts into the wall.

Start at the third slot from the top.

The bottom three slots will not have inserts. Larger overstock boxes should be covering these and will not be seen.



After installation, there may be a small amount of the insert above the slot. This will not affect the placement of the acrylic shelves or peghooks.



#66097 Cool Things T-Wall Option

Stores, only)



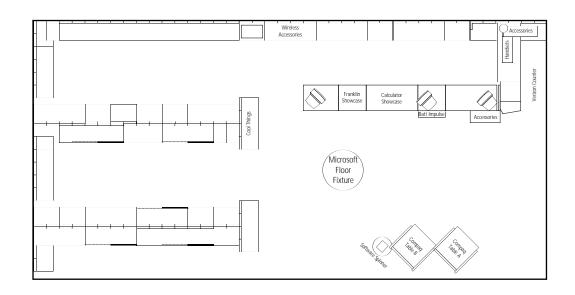
Relocate the Wireless Accessories to the area formerly occupied by the Cool Things. This area is growing rapidly and will require the entire four feet.



In some stores, this move will force the consolidation of the three storage cabinets behind the counter into two.

If your cabinet is in good shape, it could be stored for future use.

Consult with your DSM for removal if your cabinet is in poor condition.



#### These items are shown as examples of overstock displays on the Cool Things T-Wall Endcap.



Displaying some overstock in the new Cool Things section will aid in the consolidation of the storage cabinets..

The refresh will not just brighten your store —

It will allow your customers to interact with some of our unique gifts, and encourage more customer self-service!





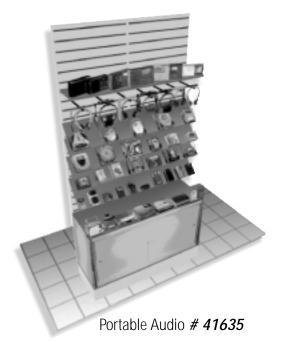
These overstock picture frames will be easier to display and sell if the gift boxes are flat on the shelf as shown.

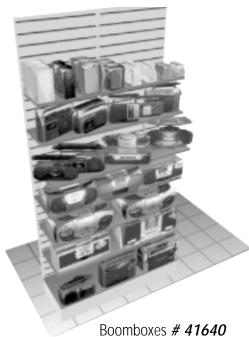


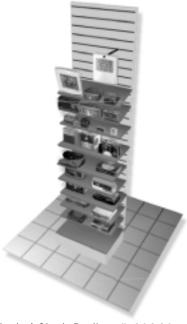


Be sure not to have too much overstock on the smaller shelves. You will need to restock some products more frequently.

### Refer to pages $\mathscr{G} \longrightarrow \mathscr{D}$ for planograms for displaced merchandise and display ideas.

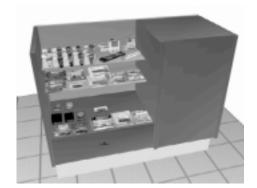






41640 Clocks/ Clock Radios # 41641

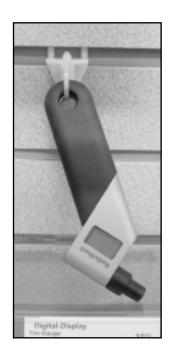




Franklin Showcase # 52441

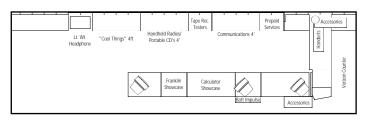






Some display ideas are on page 9.

## Gool Things





New Cool Things 4' Section

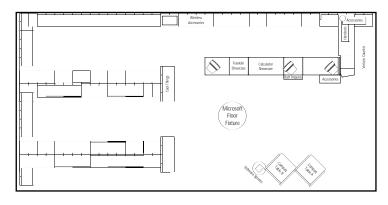
#### Remember...

- The color inserts for the 4" x10" shelves will be arriving shortly in an all-store mailing. Insert the strip into the the slot on the front of the shelf. Insert the Fact Tag over the color strip.
- Be sure to use the correct Fact Tag holders: *PRC-004* (Angled Holder for bottom shelf) *PRC-009* (Glass Shelf Edge Holder for 8" x 22" acrylic shelf) *PRC-010* (Tent Style Holder used on Talking Picture Frames)
- All Planograms referenced in this guide are available via FaxBack: 1-800-323-6586. They are also on the latest Store Display CD.

## Canopy Graphics Coming Soon...



New Cool Things 4' T-Wall (Mall Stores Only)



Upon completion, fax this checklist to your DSM.

Store # \_\_\_\_\_

| / | My store has successfully completed the refresh | of t | he |
|---|---|------|----|
|   | Cool Things section.                            |      |    |

Date Completed: \_\_\_\_\_

| My store is a Strip Center or Stand-Alone type store. |
|---|

My store is a Mall store with one T-Wall

My store is a Mall Store with two or more T-Wall endcaps.



E-mail *jon.jensen@radioshack.com* if you have any questions or comments about this refresh guide.